

## Message Text

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ACTION EB-11

INFO OCT-01 EUR-25 ISO-00 CAB-09 CIAE-00 COME-00 DODE-00

INR-10 NSAE-00 RSC-01 SS-20 NSC-10 L-03 DOTE-00 DRC-01

/091 W

----- 070293

R 081850Z NOV 73

FM AMEMBASSY PARIS

TO SECSTATE WASHDC 4636

INFO FAA WASHDC

FAA BRUSSELS

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E.O. 11652: N/A

TAGS: ETRN, FR

SUBJECT: CIVAIR: POTENTIAL SALE OF GULFSTREAM II TO GOF

FOR STATE AND COMMERCE

1. FAA REPRESENTATIVE HAS BEEN INFORMED BY DASSAULT REPRESENTATIVE THAT FRENCH GOVERNMENT IN PROCESS OF SELECTING NEW PRESIDENTIAL PLANE HAVING TRANSATLANTIC RANGE AND CAPACITY FOR 20/30 PASSENGERS. DASSAULT'S FALCON 20 DOES NOT HAVE RANGE, NOR IS DC-8 SATISFACTORY BECAUSE OF SUPPORT IT REQUIRES AND NON-ACCESSIBILITY TO SMALLER AIRFIELDS.

2. GRUMMAN GULFSTREAM II OF THE TYPE FLOWN HERE BY FAA ADMINISTRATOR DURING PARIS AIR SHOW WOULD, IN THE OPINION OF PRESIDENTIAL PILOT, CAPTAIN LATHIERE, MEET THE REQUIRED CHARACTERISTICS. THE LATTER WOULD WELCOME CHANCE TO FLY GULFSTREAM IF ONE COMES THIS WAY.

3. DASSAULT CURRENTLY MANUFACTURING FALCON PROTOTYPE WITH REQUIRED RANGE BUT NOT EXPECTED BE CERTIFICATED UNTIL 1976.

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4. EMBASSY SUGGESTS COMMERCE

APPRISE GRUMMAN OF POSSIBLE GOF INTEREST. IDEAL  
ARRANGEMENT, OF COURSE, WOULD BE IF SOME MEANS COULD BE  
FOUND TO ENABLE CAPTAIN LATHIERE TEST FLY A GULFSTREAM  
AT SOME EARLY OPPORTUNITY, SINCE FAVORABLE RECOMMENDATION  
FROM HIM MIGHT WEIGH HEAVILY IN INFLUENCING GOF  
DECISION. MOREOVER, IN VIEW MANNER IN WHICH THIS QUESTION  
HAS COME TO OUR ATTENTION, INDIRECT FOLLOW-UP VIA  
CAPTAIN LATHIERE WOULD PROBABLY BE PREFERABLE TO MORE  
FORMAL APPROACH TO GOF BY GRUMMAN. COMMERCE HARDLY  
NEEDS REMINDING THAT CURRENT PROBLEMS OF FRENCH AERONAUTICAL  
INDUSTRY WOULD MAKE PURCHASE OF AMERICAN AIRCRAFT FOR USE  
OF FRENCH PRESIDENT A SUBJECT OF SOME SENSITIVITY IN  
FRANCE. FACT THAT NO FRENCH OR OTHER EUROPEAN AIRCRAFT  
HAS DESIRED PERFORMANCE SPECS MIGHT, HOWEVER, ENABLE  
GOF TO RATIONALIZE JUSTIFICATION OF PURCHASE. EMBASSY  
ALSO SUGGESTS MIGHT BE ADVISABLE IN ANY GRUMMAN  
FOLLOW-UP WITH GOF TO AVOID IDENTIFYING DASSAULT AS  
SOURCE OF INFO RE POSSIBLE FRENCH PRESIDENCY INTEREST  
(THOUGH WE UNDERSTAND THAT OUR SOURCE AT DASSAULT IS  
PLANNING CONTACT DIRECTLY VOGEELEY ON GRUMMAN'S SAVANNAH,  
GA. STAFF WHO IS OLD FRIEND).  
IRWIN

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** AIRCRAFT SALES  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 08 NOV 1973  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Authority:** morefirh  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 28 MAY 2004  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
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**Executive Order:** N/A  
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**Office:** ACTION EB  
**Original Classification:** LIMITED OFFICIAL USE  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:**  
**Previous Classification:** LIMITED OFFICIAL USE  
**Previous Handling Restrictions:** n/a  
**Reference:** n/a  
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**Review Authority:** morefirh  
**Review Comment:** n/a  
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**Review Date:** 29 AUG 2001  
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30 JUN 2005

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**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** CIVAIR: POTENTIAL SALE OF GULFSTREAM II TO GOF FOR STATE AND COMMERCE  
**TAGS:** ETRN, FR  
**To:** STATE  
**Type:** TE  
**Markings:** Declassified/Released US Department of State EO Systematic Review 30 JUN 2005